

# Launch your sales career with memoryBlue



## A global career path

We work with the best public sector and B2B tech firms looking for high-potential sales talent.

## Access to top organizations

Work in one of our many locations, or use your experience as a launchpad for new opportunities.

## Best-in-class training

Our six-week Academy training program ensures you're fully equipped to succeed from day one.

Navigating the job market can be a nightmare. Why struggle to get noticed by hiring managers or get stuck in a role with limited growth? memoryBlue is here to help.

## Why job searching is challenging

Landing a great job isn't just about submitting a resume—it's about standing out, getting trained and finding the right fit.

### Many job seekers face challenges like:

- Getting noticed—with hiring managers flooded with resumes, breaking through is tough.
- Lack of training—most sales jobs demand results but don't equip you with the skills to succeed.
- Limited growth—many companies offer little room for advancement, leaving you stuck.
- Lack of connections—without a strong network, finding top opportunities is an uphill battle.



## A career partner

We don't just help you find a job—we help you launch and grow your career.

Unlike traditional recruiters, memoryBlue specializes in the B2B tech industry, with unmatched expertise in sales and marketing roles.

## You are not alone

We surround our SDRs with:

- **Hands-on coaching through memoryBlue Academy**—playbooks, live call reviews, and expert-led development to sharpen your skills.
- **Access to top CRM platforms**—prospecting tools like LinkedIn Sales Navigator and ZoomInfo, and AI-powered sales support.
- **Personalized guidance from Delivery Managers**—clear KPIs, structured career paths and support to land high-impact roles.
- **Turn-key negotiations and HR logistics**—so when the right opportunity comes along, you're already ahead of the game.

## Why join memoryBlue?

**1,200+ memoryBlue alumni have fast-tracked their careers into leadership roles in sales and marketing—your success story starts here.**

- **Skip the job hunt, focus on your future:** No more endless applications, ghosted resumes, or interview rejections. We handle the job search, negotiations, and HR logistics for you—so when the right opportunity comes along, you're already in the fast lane. And for our clients, we remove hiring roadblocks, making it easier and faster to bring you on.
- **Grow your career in a global network:** With offices across the U.S. and an expanding international footprint, you'll thrive in a dynamic, high-energy environment with endless opportunities.
- **We handle the details, you focus on selling:** We take care of the negotiations, HR processes, and administrative hurdles so you can stay focused on what you do best-selling.
- **Elite training that sets you apart:** Our award-winning six-week Academy training provides hands-on, expert-led sales curriculum that gives you a competitive edge from day one.
- **Advancement paths:** Senior SDR, Rising Stars and Hired Out – we don't just offer career growth; we create it. Our structured programs pave the way from SDR to sales leadership, and if there's a mutual fit, you can even get hired directly by the top-tier customers you support.
- **A network that pays off for years:** memoryBlue isn't just a job—it's a lifelong advantage. Even after you move on, you'll always have access to our network, whether you need resources, mentorship or your next career move.

### It's your move!

Don't just get a job—launch your career with a company that invests in your growth. Join memoryBlue and take the first step toward an exciting, fast-paced, and rewarding career in tech sales.

**Contact us today to learn more!**